# Elvin Zeynalli

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ezeynalli@hotmail.com

İstanbul, Türkiye

Feb 2024 - Present

Jul 2023 - Nov 2023 Edinburgh, Scotland

Jan 2023 - Jul 2023

Edinburgh, Scotland

Oct 2021 - Jan 2022

Baku, Azerbaijan

2022 - 2023

2017 - 2022

İstanbul, Türkiye

# Experience

+90 505 497 97 22

**Teaching Assistant** 

Sabanci University

Graded assignments and exams. Helped conduct classes and arranged recitation sessions for follow-up classes.

#### Chamberlain McBain Ltd

Created a bot and deployed it in a local server that automatically scrapes 1000s of court rolls data on a weekly basis and updates the database created and stored locally. Presented the analytical results with charts and an interactive dashboard. Managed all social accounts of the company and ran multiple advertising campaigns to increase user engagement.

Data Coding/Capture Clerk	
Ipsos MORI UK	
Ensured 1000/ data valiability by validating autonaiya information actioned	٤

Ensured 100% data reliability by validating extensive information gathered from diverse marketing channels such as telephone interviews, surveys, and venue visits.

Junior Financial Analyst	Feb 2022 - Sep 2022
FINADCO: Financial Advisors Co	Baku, Azerbaijan

Conducted due diligence and feasibility studies for big investment projects, including a \$17 million venture. Estimated the value of five tangible assets and in-house equipment of a governmental entity, cumulatively exceeding \$4 million in worth. Conducted a market research of the global and local hazelnut industry as well as the local bond market before delivering insights to support strategic decision-making.

#### **Teaching Assistant**

ADA University

Assisted and collaborated with my Business Statistics instructor on tutoring students in addition to arranging classes, organising exams, and grading asssignemnts. Provided technical assistance and helped my supervisor at using the BlackBoard system.

## Education

#### MSc in Business Analytics

University of Edinburgh

**Courses:** Predictive Analytics, Prescriptive Analytics, Mathematical Modelling, Simulation Modelling, Stochastic Optimization, Game Theory for Business Analytics, Soft Computing, Python Programming, Data Analytics **Honours:** Merit

Achievement: Full State Scholarship (100% tuition fee waiver + monthly stipend)

#### Bachelor of Business Administration

#### ADA University

Courses: Foundations of Business, Business Analytics, Corporate Finance, Finance, Financial Accounting, Business Statistics, Management Info Systems, Marketing Management, Economics, Environmental Sciences Honours: Second Upper-Class (2:1) - *summa cum laude* (3.52 GPA) Achievement: Full State Scholarship (100% tuition fee waiver)

## Commerce (Exchange Semester)

ICD Business School Paris

**Courses**: Digital Marketing, Negotiation Strategies, International Finance, Complex Sales, Hackaton Site Web **Achievement:** Erasmus+ Scholarship (100% tuition fee waiver + monthly allowance)



github.com/mrzeynalli mrzeynalli.medium.com linkedin.com/in/mrzeynalli

# **Technical skills**

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Programming	Python, Java, SQL
Machine learning	Tensorflow, Keras, Scikit-learn
Data visualisation	Tableau, Power BI, Matplotlib
Web scraping	Requests, BS4, Selenium
Data analytics	Pandas, Numpy, Stata
Database	MySQL, PostgreSQL, MongoDB
Simulation	Arena
Version control	Git, Github Desktop

## Projects

Deep Learning Model for Approximation of Inventory Costs Under Stochastic Demand

Developed a Recurrent Neural Network model with 90% accuracy to predict an array of inventory costs using over 5,000 instances of inventory data generated via stochastic dynamic programming, stored at MongoDB.

Analysis of Scottish State-Owned Schools: k-Means Clustering

Implemented k-Means clustering for over 2,500 state-owned schools of Scotland to identify 3 distinct clusters based on deprivation score and pupil quantity to determine the regions in need of further organisational support.

Link: https://bit.ly/schools\_kmeans

Analysis of FIFA 23 Players: k-Means Clustering

Designed a k-Means clustering model to analyse over 10,000 football players, concluded 5 unique clusters to understand the logic that the football players are purchased upon.

Link: https://bit.ly/fifa23\_kmeans

#### Non-Capital UK Cities with High Tech Potential

Analyzed data of 5,000 UK tech firms scraped from Companies House using REST API to identify the cities with high-tech potential based on the number of active tech firms to guide tech investors and jobseekers in the tech industry. Link: https://bit.ly/uk\_tech

Web Analytics based on Clickstream

Analyzed clickstreams of over 160,000 website visitors by using metrics like conversion and bounce rates to identify key customer sources and platforms to recommend strategies to boost user engagement and increase conversion.

Link: https://bit.ly/web\_analytics\_160000

#### Text mining: Zondo papers

Mined 16 extensive reports to highlight frequently mentioned companies and industries on controversial reports with the objective of guiding investors to make more prudent and ethical decision-making regarding their investment strategies.

Link: https://bit.ly/zondo\_reports

## Exams

GMAT	640 - 49 Quantitative 28 Verbal
TOEFL-iBT	110 - 30 Reading 27 Listening 27 Writing 26 Speaking
IELTS	8.0 - 8.5 Reading 8.0 Listening 6.5 Writing 8.5 Speaking

## Languages

English	Turkish	Azerbaijani	French
Fluent	Fluent	Native	Elementary

2020 - 2020